

	A	B	C
1	KBOO Foundation: FY14 Operational Budget <i>(Draft)</i> with FY13 Projection		
2			
3		FY 2014	
4		Operational Budget	Notes:
5	REVENUES		
6	Fall Drive	120,000	Target
7	Winter Drive	75,000	Add Back
8	Spring Drive	80,000	
9	Renewals	42,000	
10	Unsolicited	12,000	
11	Matching	5,000	
12	Sustaining EFT's	210,000	
13	Direct Mail Solicitations	40,000	
14	Contributions (Major Donors)	17,000	
15	Board Led Fundraising	5,000	?????
16	Development Income (Misc-non member)		
17	Events / Co-Sponsorship		
18	Cost of Events / Co-Sponsorship		
19	Grant Income	5,000	
20	Web/Program Guide Ads	5,000	
21	Promotional Sales	1,500	
22	Cost of Promotional Sales	1,000	
23	Underwriting	60,000	
24	SCA Contracts	5,000	
25	Translator Rental	3,000	
26	Miscellaneous		
27	Book & Record Sale	5,000	
28	Interest		
29			
30	TOTAL REVENUES	691,500	
31			
32	Total Membership Income (Lines 6 to 15)	601,000	
34			
35			
36	EXPENSES		
37	Salaries	319,000	
38	Payroll Taxes	35,090	
39	Health Benefits	69,020	
40	Worker's Compensation Insurance	500	
41	Retirement -	0	No Contribution
42	Professional Services	31,708	No Temps
43	Grant Expense	0	??
44	Contract Services	14,400	Web + IT contractors
45	Transmitter Space Rental	49,000	
46	Translator Space Rental	6,500	
47	Utilities	32,000	

	A	B	C
1	KBOO Foundation: FY14 Operational Budget <i>(Draft)</i> with FY13 Projection		
2			
3		FY 2014	
4		Operational Budget	Notes:
48	Insurance	26,000	
49	Web Development	0	???
50	Computer	5,000	
51	Equipment Purchases	4,000	
52	Broadcast Equipment Maintenance	5,000	
53	Building Maintenance	2,500	
54	Office Supplies	3,000	
55	Telephone Local	11,000	
56	Telephone Long Distance	1,800	
57	DSL/Internet	2,800	
58	Programming Supplies	1,000	
59	Record & CD Purchases	1,000	
60	Program Purchases	4,500	
61	Printing & Copying	25,000	
62	Postage	22,000	
63	Recruiting	200	
64	Promotional Advertising	5,000	
65	Promotional Expenses	2,000	
66	Development Fundraising Expenses	5,000	
67	Premiums	7,000	
68	Publications	800	
69	Training	1,500	
70	Volunteer Training	0	
71	Travel	750	
72	Conferences	100	
73	Board of Directors	2,000	
74	Volunteer Expenses	2,000	
75	Taxes/Licenses/Fees	1,500	
76	Bankcard Fees	8,000	
77	Bank Service Charges	4,000	
78	Dues	14,600	
79	Interest	50	
80	Allowance for bad debt	0	
81	Miscellaneous	0	
82			
83	Operating Expenses	726,318	
84			
85	Operating Surplus (Deficit)	(34,818)	
86			
87	Surplus used to replenish cash reserves	0	
90	TOTAL SURPLUS/DEFICIT **	(34,818)	
91			

	D	E	F
1			
2			
3		FY 2013	FY 2012
4	FYE-2013 Budget Projection	Operational Budget	Operational Budget
5			
6	97,957	100,000	102,000
7	6,017	0	51,500
8	86,982	80,000	80,800
9	34,461	41,000	39,600
10	13,317	11,000	10,600
11	3,124	2,800	3,000
12	206,456	202,000	198,000
13	52,932	30,000	34,000
14	10,000	27,000	5,000
15	1,767	12,000	6,000
16	22,771	7,000	20,000
17	15,125	120,000	19,000
18	(6,897)	(20,000)	(2,800)
19	500	15,000	500
20	1,567	2,100	1,000
21	1,661	2,000	2,000
22	(2,903)	0	
23	69,874	52,250	50,000
24	4,800	0	0
25	3,000	3,000	3,000
26	143	500	500
27			
28	1,383	1,600	2,400
29			
30	624,037	689,250	626,100
31			
32	511,246	493,800	524,500
34			
35			
36			
37	303,545	320,500	294,919
38	32,400	35,500	32,441
39	58,343	63,500	57,841
40	317	700	700
41	0	0	0
42	55,999	0	25,900
43	500	0	
44	18,400	0	15,500
45	49,327	49,000	47,220
46	6,463	7,000	6,050
47	29,631	32,450	30,800

	D	E	F
1			
2			
3		FY 2013	FY 2012
4	FYE-2013 Budget Projection	Operational Budget	Operational Budget
48	22,985	0	13,950
49	0	0	1,000
50	3,052	9,000	4,500
51	3,483	3,000	4,000
52	5,000	5,000	10,000
53	2,500	2,500	2,500
54	2,517	5,000	4,000
55	11,242	10,000	9,850
56	1,821	2,600	2,000
57	2,951	3,000	3,300
58	1,000	1,000	1,000
59	1,000	1,000	1,000
60	3,750	4,500	4,250
61	21,511	25,000	20,000
62	17,441	22,000	21,500
63	500	500	500
64	3,846	10,000	6,000
65	1,234	3,000	2,400
66	1,496	5,000	4,000
67	8,723	7,000	7,000
68	784	450	400
69	0	0	0
70	0	0	0
71	741	250	200
72	50	0	0
73	1,200	1,200	1,200
74	2,000	2,000	1,500
75	940	0	1,500
76	7,689	10,200	7,000
77	4,133	4,300	3,000
78	13,400	0	12,000
79	0	0	0
80	0	750	0
81	0	500	500
82			
83	701,914	647,400	661,421
84	0		
85	(77,877)	41,850	(34,821)
86			
87		0	
90	(77,877)	41,850	(34,821)
91			

Budget Notes

Dues

NFCB
Sound Exchange (Through NFCB)
OR Assoc. of Broadcaster's (mock inspection)
SESAC (Annual compulsory license)
BMI (Annual Music License)
ASCAP (Annual Music License)
WVDO (Annual membership - Development)
News Feed

Program Purchases

Pacifica (May be able to get hardship discount)
FAIR - Counterspin
FSRN

Taxes/Licenses/Fees

Annual Postage Permit Fees/Maint (BRM & BMU)
Business registration
Key Bank Safe Deposit
CT12
Parking Permits

Professional Services

(A Review would run \$5,000)

Annual Audit /Review

CPA End-of-year, Wilken/Fixed Assets project.
CPA mid-year Controllershship services

Finance committee recommends maintaining the legal fees line item at \$10,000 (our deductible on D&O insurance). FCC lawyer costs about \$3,500/Additional \$5k for license renewal

Legal Fees - (standard FCC & license renewal \$10k)
Payroll Services
OCF and other administrative fees

FY12- Cut qrtly newsletter by 50%-reallocate \$6,000 to Promotional Advertising

Monthly & Quarterly Flyers/Program Guide Distriubtion
Retirement Fees
Grant Writing (Michael Wells/archive)
Staffing Assessment

Contract Services

Contract Engineer - Mike Johnson

Web Contractor

IT Contractor (est. 20 hrs a month @ \$35 p/h)

Insurance

ERISA Bond (3 yr)- Travelers 04/12

Professional Liability/Broadcaster Risk - 12/31

Directors & Officers - Great American 9/12

Package - Liberty Northwest/Safeco - 9/12

Umbrella - Liberty Northwest/Safeco -9/12

Volunteer Insurance

Strategic Plan Summary for FY12

Year One: July 2011- July 2012

x0001 Internal focus is on policy development and formalizing of protocols, procedures and expectations for all groups within KBOO.

x0001 Submit first round of grant funding for capacity building efforts.

x0001 Conduct community surveys and audience assessment to identify marketplace.

x0001 Create comprehensive training schedule with priorities and specializations.

x0001 Revise membership structure to increase benefits, opportunities, and to increase KBOO revenues.

x0001 Initiate production quality, programming and engineering action steps as a primary facet of long-term success.

x0001 Develop plan for secondary product development.

Strategic Plan Summary for FY13

Year Two: August 2012- July 2013

x0001 Implement training programs throughout the organization.

x0001 Increase public presence through community event participation.

x0001 Implement first phase of Media Center initiatives.

x0001 Implement year two grant writing plan.

x0001 Formalize policies and internal protocols through adoption by board and members.

x0001 Realize member targets for year two through Fund Drive and community outreach.

x0001 Develop plan for secondary product development.

Strategic Plan Summary for FY14

Year Three: August 2013- July 2014

Implement year three grant writing plan.

Implement second phase of Media Center initiatives.

Formalize policies and internal protocols through adoption by board and members.

Realize member targets for year three through Fund Drive and community outreach.

Implement first phase of plan for secondary product development.

Develop training program for community radio stations in the region.

FY12	FY13	FY14
<u>11,665.00</u>	<u>13,400.00</u>	<u>14,595.00</u>
3500	3600	3700
	275	750
600	700	750
675	900	1200
3400	3900	4000
3400	3900	4000
90	125	150
		45
<u>4,250.00</u>	<u>4,250.00</u>	<u>4,450.00</u>
4000	4000	4000
250	250	250
		200
<u>1,450.00</u>	<u>1,450.00</u>	<u>1,460.00</u>
990	1025	1050
400	100	100
60	60	60
	265	250
	900	1000
<u>25,900.00</u>	<u>35,800.00</u>	<u>32,700.00</u>
5000	6200	6500
500	2800	2000
2500	2500	2000
10000	15000	15000
2900	3200	3500
2500	2000	2000
0	0	
1500	1600	1700
1000	0	0
	2500	0
<u>14,400.00</u>	<u>18,400.00</u>	<u>14,400.00</u>
	4000	0

6000	6000	6000
8400	8400	8400
<u>13,950.00</u>	<u>22,800.00</u>	<u>25,585.00</u>
0	0	0
1400	1600	1600
3400	9800	12111
7000	9200	11424
1800	1800	
350	400	450